

# *FlexArmor*



The ORIGINAL Sprayed RV Roof

## THE SPRAYED RV ROOF COMPARISON GUIDE

### 10 QUESTIONS EVERY RV OWNER SHOULD ASK BEFORE BUYING A SPRAYED RV ROOF

Take this guide with you. Get the facts.  
Compare companies. Make the right choice.



[RVROOF.COM](http://RVROOF.COM)

904-830-5445

# WHY WE WROTE THIS GUIDE

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A new sprayed roof is one of the most important investments you can make in your RV. Unfortunately, not all roofs, products, or installers are the same.

That's why we created this guide.

Use these 10 questions to get the facts from every company you talk to. Write down their answers, compare side by side, and choose with confidence.

A great roof starts with the right questions.

## HOW TO USE THIS GUIDE

- Ask each company these questions.
- Write down their answers.
- Compare side by side.
- Choose the best fit for you and your RV.

# WHAT PRODUCT ARE YOU SPRAYING ON MY RV?

## WHY THIS MATTERS

Not all coatings are created equal. Some companies use bedliner or industrial products not designed for RV roofs. The right product makes a huge difference in performance, flexibility, UV resistance, and long-term durability.

## FLEXARMOR'S ANSWER

We use our proprietary FlexArmor Roof System, designed specifically for RV roofs and backed by over 20 years of proven performance. The system combines four products, each requiring specific preparation and application processes. Authorized shops receive specialized training and a 200+ page application manual covering proper installation and solutions for unique roof conditions.

## WRITE DOWN THEIR ANSWERS:

**Company A:** \_\_\_\_\_

Product Name: \_\_\_\_\_ Manufacturer: \_\_\_\_\_

Developed for RV roofs, or adapted from another use? \_\_\_\_\_

Years used on RVs: \_\_\_\_\_

System Components: \_\_\_\_\_

Notes and Follow-up questions: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**Company B:** \_\_\_\_\_

Product Name: \_\_\_\_\_ Manufacturer: \_\_\_\_\_

Developed for RV roofs, or adapted from another use? \_\_\_\_\_

Years used on RVs: \_\_\_\_\_

System Components: \_\_\_\_\_

Notes and Follow-up questions: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**Company C:** \_\_\_\_\_

Product Name: \_\_\_\_\_ Manufacturer: \_\_\_\_\_

Developed for RV roofs, or adapted from another use? \_\_\_\_\_

Years used on RVs: \_\_\_\_\_

System Components: \_\_\_\_\_

Notes and Follow-up questions: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

## HOW LONG HAS THIS EXACT ROOF SYSTEM BEEN INSTALLED ON RVs?

### WHY THIS MATTERS

Experience with coatings or industries doesn't always translate to RV roofs. You want a system with a proven track record on RVs specifically. Ask about older installations to see how the system has performed over time.

### FLEXARMOR'S ANSWER

Our exact roof system has been installed on RVs for over 20 years, with tens of thousands of roofs protecting RV owners nationwide. Many roof failures with the wrong product or improper application show up within the first year or two, often after exposure to changing weather conditions. FlexArmor has proven its performance year after year in harsh climates from Northern Canada to the Florida Keys and the deserts of Arizona to the Texas heat.

## WRITE DOWN THEIR ANSWERS:

**Company A:** \_\_\_\_\_

Years in Business: \_\_\_\_\_ # of Roofs Completed: \_\_\_\_\_

Year this exact system was first installed on RVs? \_\_\_\_\_

Years of experience at this location: \_\_\_\_\_

Older roof examples: \_\_\_\_\_

Notes and Follow-up questions: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**Company B:** \_\_\_\_\_

Years in Business: \_\_\_\_\_ # of Roofs Completed: \_\_\_\_\_

Year this exact system was first installed on RVs? \_\_\_\_\_

Years of experience at this location: \_\_\_\_\_

Older roof examples: \_\_\_\_\_

Notes and Follow-up questions: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**Company C:** \_\_\_\_\_

Years in Business: \_\_\_\_\_ # of Roofs Completed: \_\_\_\_\_

Year this exact system was first installed on RVs? \_\_\_\_\_

Years of experience at this location: \_\_\_\_\_

Older roof examples: \_\_\_\_\_

Notes and Follow-up questions: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

# WHAT TRAINING HAVE YOUR INSTALLERS RECEIVED?

## WHY THIS MATTERS

Proper training ensures the product is installed the right way, every time. Poor installation is a leading cause of roof failure.

## FLEXARMOR'S ANSWER

Our installers go through extensive in-house training and ongoing education. We follow a detailed installation process for every roof. FlexArmor technicians complete at least 40 hours of intensive training before qualifying to apply the product, with hands-on instruction at the home office and applicator locations.

## SUPPORT AFTER TRAINING

Applicators have training manuals, detailed training videos, and 24/7 technical support for preparation, troubleshooting, and equipment issues. FlexArmor requires following its installation process without substitutions or shortcuts.

## WRITE DOWN THEIR ANSWERS:

**Company A:** \_\_\_\_\_

Training provider: \_\_\_\_\_ Length of training: \_\_\_\_\_

Hands-on training: \_\_\_\_\_

Ongoing Education: \_\_\_\_\_

Technical Support: \_\_\_\_\_

Written Procedures: \_\_\_\_\_

Notes and Follow-up questions: \_\_\_\_\_

**Company B:** \_\_\_\_\_

Training provider: \_\_\_\_\_ Length of training: \_\_\_\_\_

Hands-on training: \_\_\_\_\_

Ongoing Education: \_\_\_\_\_

Technical Support: \_\_\_\_\_

Written Procedures: \_\_\_\_\_

Notes and Follow-up questions: \_\_\_\_\_

**Company C:** \_\_\_\_\_

Training provider: \_\_\_\_\_ Length of training: \_\_\_\_\_

Hands-on training: \_\_\_\_\_

Ongoing Education: \_\_\_\_\_

Technical Support: \_\_\_\_\_

Written Procedures: \_\_\_\_\_

Notes and Follow-up questions: \_\_\_\_\_

# WHAT PREPARATION DO YOU DO TO MY RV ROOF BEFORE SPRAYING?

## WHY THIS MATTERS

The success of the new roof depends greatly on what happens before the spray gun comes out. Skipping prep work leads to premature failure.

## FLEXARMOR'S ANSWER

We follow a detailed prep process, including removing old sealants, removing components, repairing soft spots, and thoroughly cleaning the surface. We inspect for water damage and prepare the surface before spraying.

## COMPONENTS AND ROOF TYPES

We remove A/C units and vent lids so we can prepare the areas beneath them. Installation includes new A/C gaskets and selected vent and refrigerator components. FlexArmor can replace all types of RV roofs; preparation depends on the existing roof material and its condition.

## BEFORE WORK BEGINS

Confirm which components will be removed or replaced and which damage repairs are included in your estimate.

## WRITE DOWN THEIR ANSWERS:

**Company A:** \_\_\_\_\_

Components Removed: \_\_\_\_\_

Old Sealant Removal: \_\_\_\_\_

Soft Spots and Moisture: \_\_\_\_\_

Damage Repairs Included: \_\_\_\_\_

Types of roof materials the company works with: \_\_\_\_\_

Replacement components included: \_\_\_\_\_

Notes: \_\_\_\_\_

**Company B:** \_\_\_\_\_

Components Removed: \_\_\_\_\_

Old Sealant Removal: \_\_\_\_\_

Soft Spots and Moisture: \_\_\_\_\_

Damage Repairs Included: \_\_\_\_\_

Types of roof materials the company works with: \_\_\_\_\_

Replacement components included: \_\_\_\_\_

Notes: \_\_\_\_\_

**Company C:** \_\_\_\_\_

Components Removed: \_\_\_\_\_

Old Sealant Removal: \_\_\_\_\_

Soft Spots and Moisture: \_\_\_\_\_

Damage Repairs Included: \_\_\_\_\_

Types of roof materials the company works with: \_\_\_\_\_

Replacement components included: \_\_\_\_\_

Notes: \_\_\_\_\_

## WHAT HAPPENS AROUND ROOF OPENINGS AND ACCESSORIES?

### WHY THIS MATTERS

Leaks often occur around vents, skylights, A/C units, antennas, and other penetrations if not sealed correctly.

### FLEXARMOR'S ANSWER

We remove, prep, and re-seal all penetrations using our proven methods. As part of our four-part system, FlexArmor creates a chemical bond with compatible roof components, helping create a watertight seal that moves with your RV.

### SOLAR MOUNTING

FlexArmor's no-leak bracket allows accessories to attach to a vertical mounting surface.

### SKYLIGHT OPTIONS

For compatible roof openings, FlexArmor offers a skylight with a frame sealed into the roof coating and a replaceable lens. Other options have included coating around an existing skylight or covering it completely. Ask which options fit your RV, whether they preserve natural light, and how future replacement would work.

## WRITE DOWN THEIR ANSWERS:

**Company A:** \_\_\_\_\_

Solar mounting and sealing method: \_\_\_\_\_

A/C duct system mounting method: \_\_\_\_\_

Skylight options and fit: \_\_\_\_\_

How ladder legs are treated: \_\_\_\_\_

Other roof accessories: \_\_\_\_\_

Notes and Follow-up questions: \_\_\_\_\_

**Company B:** \_\_\_\_\_

Solar mounting and sealing method: \_\_\_\_\_

A/C duct system mounting method: \_\_\_\_\_

Skylight options and fit: \_\_\_\_\_

How ladder legs are treated: \_\_\_\_\_

Other roof accessories: \_\_\_\_\_

Notes and Follow-up questions: \_\_\_\_\_

**Company C:** \_\_\_\_\_

Solar mounting and sealing method: \_\_\_\_\_

A/C duct system mounting method: \_\_\_\_\_

Skylight options and fit: \_\_\_\_\_

How ladder legs are treated: \_\_\_\_\_

Other roof accessories: \_\_\_\_\_

Notes and Follow-up questions: \_\_\_\_\_

## WHAT WARRANTY DO YOU PROVIDE ON YOUR PRODUCT/WORK?

### WHY THIS MATTERS

You want a warranty that's real, clear, and backed by a company that will be around for the long haul.

### FLEXARMOR'S ANSWER

FlexArmor provides a lifetime, transferable no-leak warranty. Manufacturer support and authorized service centers mean you do not have to return to your original installer. If that shop closes, FlexArmor can help arrange service through another authorized location. The warranty transfers an unlimited number of times with no transfer fees.

### COVERAGE AND EXCLUSIONS

Coverage includes FlexArmor material and the roof substrate directly beneath it, along with leaks around fixtures as originally installed. Later additions require resealing by an authorized service center. Published exclusions include A/C gasket failures, deteriorated antenna boots, cracks in skylights above the coating line, and service by unauthorized persons. Indirect or consequential losses are excluded.

### TRANSFERS AND REGISTRATION

Register the roof within 30 days; a new owner must reregister within 30 days of transfer. You can upload a photo of your receipt and registration information when registering, so you don't have to worry about keeping the original paperwork. The full written warranty governs coverage.

## WRITE DOWN THEIR ANSWERS:

**Company A:** \_\_\_\_\_

Warranty provider: \_\_\_\_\_

Warranty length: \_\_\_\_\_ Does coverage decrease? \_\_\_\_\_

Coverage: \_\_\_\_\_ Exclusions: \_\_\_\_\_

Transfer fee: \_\_\_\_\_ # of Transfers allowed: \_\_\_\_\_

Registration deadline: \_\_\_\_\_

Who handles service if the installer closes: \_\_\_\_\_

Notes: \_\_\_\_\_

**Company B:** \_\_\_\_\_

Warranty provider: \_\_\_\_\_

Warranty length: \_\_\_\_\_ Does coverage decrease? \_\_\_\_\_

Coverage: \_\_\_\_\_ Exclusions: \_\_\_\_\_

Transfer fee: \_\_\_\_\_ # of Transfers allowed: \_\_\_\_\_

Registration deadline: \_\_\_\_\_

Who handles service if the installer closes: \_\_\_\_\_

Notes: \_\_\_\_\_

**Company C:** \_\_\_\_\_

Warranty provider: \_\_\_\_\_

Warranty length: \_\_\_\_\_ Does coverage decrease? \_\_\_\_\_

Coverage: \_\_\_\_\_ Exclusions: \_\_\_\_\_

Transfer fee: \_\_\_\_\_ # of Transfers allowed: \_\_\_\_\_

Registration deadline: \_\_\_\_\_

Who handles service if the installer closes: \_\_\_\_\_

Notes: \_\_\_\_\_

# IF I AM TRAVELING, WHERE CAN I GET SERVICE?

## WHY THIS MATTERS

When you're on the road, you need support you can count on wherever you are.

## FLEXARMOR'S ANSWER

We have over 50 locations and authorized service partners across the U.S. and Canada ready to help. Any authorized FlexArmor location can assist with roof service; you do not need to return to your original installer.

## HOW TO GET SERVICE

Visit [RVRoof.com](http://RVRoof.com) to find an authorized location. Contact the location before heading over to discuss the issue and schedule your visit. For help finding service or reaching the right team, call FlexArmor headquarters at 904-830-5445.

## IF YOU HAVE A WARRANTY CONCERN

Start a warranty claim through [RVRoof.com](http://RVRoof.com) or ask an authorized service center for help. Have your warranty registration, original or photo of your receipt, and pictures of the problem ready. If water is entering your RV, contact an authorized location promptly and take steps to keep more water from getting in.

## WRITE DOWN THEIR ANSWERS:

**Company A:** \_\_\_\_\_

Other authorized locations: \_\_\_\_\_

Repairs away from home: \_\_\_\_\_

Service phone number or website: \_\_\_\_\_

Claim filing process: \_\_\_\_\_

Appointment availability: \_\_\_\_\_

Notes and Follow-up questions: \_\_\_\_\_

**Company B:** \_\_\_\_\_

Other authorized locations: \_\_\_\_\_

Repairs away from home: \_\_\_\_\_

Service phone number or website: \_\_\_\_\_

Claim filing process: \_\_\_\_\_

Appointment availability: \_\_\_\_\_

Notes and Follow-up questions: \_\_\_\_\_

**Company C:** \_\_\_\_\_

Other authorized locations: \_\_\_\_\_

Repairs away from home: \_\_\_\_\_

Service phone number or website: \_\_\_\_\_

Claim filing process: \_\_\_\_\_

Appointment availability: \_\_\_\_\_

Notes and Follow-up questions: \_\_\_\_\_

# IF THE ROOF IS DAMAGED, HOW DO YOU REPAIR IT?

## WHY THIS MATTERS

Ask how they repair damage and what to do if you are away from a service center. Also ask how repairs or new accessories affect your warranty.

## FLEXARMOR'S ANSWER

An authorized installer can respray the affected area after you replace or add a roof component. Contact an authorized installer before making RV roof changes.

## A TEMPORARY OPTION ON THE ROAD

If you need a repair while away from a FlexArmor service center, FlexArmor offers a repair kit available for purchase that can provide a temporary solution for up to two years, giving you time to reach an authorized applicator for the permanent repair. Call FlexArmor for guidance before making repairs or arranging service.

## WRITE DOWN THEIR ANSWERS:

**Company A:** \_\_\_\_\_

Small area repairs: \_\_\_\_\_ Repair time and cost: \_\_\_\_\_

Temporary field option: \_\_\_\_\_

Authorized repair required: \_\_\_\_\_

Deadline to bring the RV in after filing a claim: \_\_\_\_\_

Deadline for resealing after damage or modifications: \_\_\_\_\_

Process for adding accessories later: \_\_\_\_\_

Notes and Follow-up questions: \_\_\_\_\_

**Company B:** \_\_\_\_\_

Small area repairs: \_\_\_\_\_ Repair time and cost: \_\_\_\_\_

Temporary field option: \_\_\_\_\_

Authorized repair required: \_\_\_\_\_

Deadline to bring the RV in after filing a claim: \_\_\_\_\_

Deadline for resealing after damage or modifications: \_\_\_\_\_

Process for adding accessories later: \_\_\_\_\_

Notes and Follow-up questions: \_\_\_\_\_

**Company C:** \_\_\_\_\_

Small area repairs: \_\_\_\_\_ Repair time and cost: \_\_\_\_\_

Temporary field option: \_\_\_\_\_

Authorized repair required: \_\_\_\_\_

Deadline to bring the RV in after filing a claim: \_\_\_\_\_

Deadline for resealing after damage or modifications: \_\_\_\_\_

Process for adding accessories later: \_\_\_\_\_

Notes and Follow-up questions: \_\_\_\_\_

## CAN I SEE RECENT PHOTOS OF ROOFS THAT WERE INSTALLED MORE THAN 5 YEARS AGO?

### WHY THIS MATTERS

Photos and owner feedback from older roofs show how the new system holds up after years of travel, weather, and storage.

### FLEXARMOR'S ANSWER

Yes. A good place to start is Truck Camper Magazine's FlexArmor Four Year Review, published June 6, 2024. Gordon White describes long-term reliability and a return visit to replace an escape hatch and remove an antenna.

### EXAMPLES OF OLDER FLEXARMOR ROOFS



## WRITE DOWN THEIR ANSWERS:

**Company A:** \_\_\_\_\_

Installation date: \_\_\_\_\_ Photo date and roof age: \_\_\_\_\_

Examples of RVs similar to yours: \_\_\_\_\_

Owner feedback: \_\_\_\_\_

Repairs since installation: \_\_\_\_\_

Photo or review link: \_\_\_\_\_

Notes and Follow-up questions: \_\_\_\_\_

\_\_\_\_\_

**Company B:** \_\_\_\_\_

Installation date: \_\_\_\_\_ Photo date and roof age: \_\_\_\_\_

Examples of RVs similar to yours: \_\_\_\_\_

Owner feedback: \_\_\_\_\_

Repairs since installation: \_\_\_\_\_

Photo or review link: \_\_\_\_\_

Notes and Follow-up questions: \_\_\_\_\_

\_\_\_\_\_

**Company C:** \_\_\_\_\_

Installation date: \_\_\_\_\_ Photo date and roof age: \_\_\_\_\_

Examples of RVs similar to yours: \_\_\_\_\_

Owner feedback: \_\_\_\_\_

Repairs since installation: \_\_\_\_\_

Photo or review link: \_\_\_\_\_

Notes and Follow-up questions: \_\_\_\_\_

\_\_\_\_\_

# WHY SHOULD I CHOOSE YOUR COMPANY OVER OTHERS?

## WHY THIS MATTERS

Compare each company's roof system, installation experience, warranty, and service options. Ask what sets its approach apart and what that means for you.

## FLEXARMOR'S ANSWER

FlexArmor combines a system developed specifically for RV roofs with trained installers and a nationwide service network. We have served RV owners since 2005 and provide installation procedures and technical support to our authorized locations.

## EXAMPLES OF OLDER FLEXARMOR ROOFS

Our authorized network gives you service options beyond the shop that installed your roof. Review the written warranty and older-roof examples to decide whether FlexArmor is the right fit for your RV.

## COMPARE THE COMPLETE INSTALLATION

Have this guide handy while you shop around. Compare what the price includes, how they handle damage, what type of warranty they provide, and who will help if a problem develops. **Choose a roof system and an installer you trust.**

## WRITE DOWN THEIR ANSWERS:

**Company A:** \_\_\_\_\_

System developed specifically for RV roofs: \_\_\_\_\_

Documented experience: \_\_\_\_\_

Installer qualifications: \_\_\_\_\_

Preparation scope: \_\_\_\_\_ Warranty and service: \_\_\_\_\_

Examples of long-term performance: \_\_\_\_\_

Everything included in the quoted price: \_\_\_\_\_

Notes and Follow-up questions: \_\_\_\_\_

**Company B:** \_\_\_\_\_

System developed specifically for RV roofs: \_\_\_\_\_

Documented experience: \_\_\_\_\_

Installer qualifications: \_\_\_\_\_

Preparation scope: \_\_\_\_\_ Warranty and service: \_\_\_\_\_

Examples of long-term performance: \_\_\_\_\_

Everything included in the quoted price: \_\_\_\_\_

Notes and Follow-up questions: \_\_\_\_\_

**Company C:** \_\_\_\_\_

System developed specifically for RV roofs: \_\_\_\_\_

Documented experience: \_\_\_\_\_

Installer qualifications: \_\_\_\_\_

Preparation scope: \_\_\_\_\_ Warranty and service: \_\_\_\_\_

Examples of long-term performance: \_\_\_\_\_

Everything included in the quoted price: \_\_\_\_\_

Notes and Follow-up questions: \_\_\_\_\_